



# CHARITY SPECIALISTS YOU CAN TRUST



## Why take our word for it...



*We have worked with Quilter Cheviot for many years. We trust their integrity and honesty in helping us generate as much income as possible to allow us to meet the demands for educational and welfare support for children associated with our trade, whilst also protecting our capital so we can help future generations.”*

**Fashion & Textile Children's Trust**

*We recently conducted a review of our investment requirements. The experienced team at Quilter Cheviot helped us to identify demanding targets for our portfolio, and subsequently to exceed them.”*

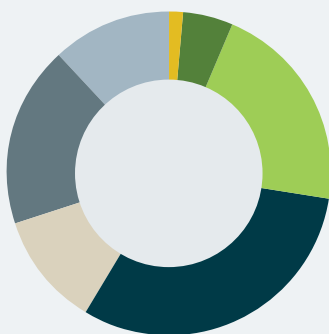
**The Royal Medical Foundation of Epsom College**



### Our core values

- To us, it is imperative to remain aware of the purpose of the investment portfolio and always be mindful that the investments are there to further the charity's objectives
- Focused exclusively on structuring and managing client-specific investment solutions

We look after a wide range of organisations, more than 600 different charities, with a combined value of over £1.8 billion (as at 30 June 2018).



- Animal welfare 1.6%
- Culture & recreation 5.0%
- Education 20.9%
- Grant-making 31.2%
- Health 11.3%
- Religious activities 18.2%
- Social care & development 11.7%

### Our charity expertise

- **Dedicated team:** with over 20 years of charity experience
- **Service:** a proven track record
- **Knowledgeable:** understand the challenges facing charities
- **Strong relationships:** the people you meet are the people managing your money
- **Expertise:** many of the team serve as trustees to charities
- **National coverage:** charity specialists across 12 regional offices



**QUILTER CHEVIOT**  
INVESTMENT MANAGEMENT



### Service we provide

- Helping Trustees make informed decisions
- Proactive advice from charity specialists
- Clear and concise communication (reporting and regular face-to-face meetings)
- Dedicated team delivering seamless administration
- Secure custody service at no extra cost



### Responsible investment

- Act as a steward of your assets to protect and enhance long-term returns

### Ethical investment

- Help facilitate the discussion, explore the options and practicalities of adopting a particular policy

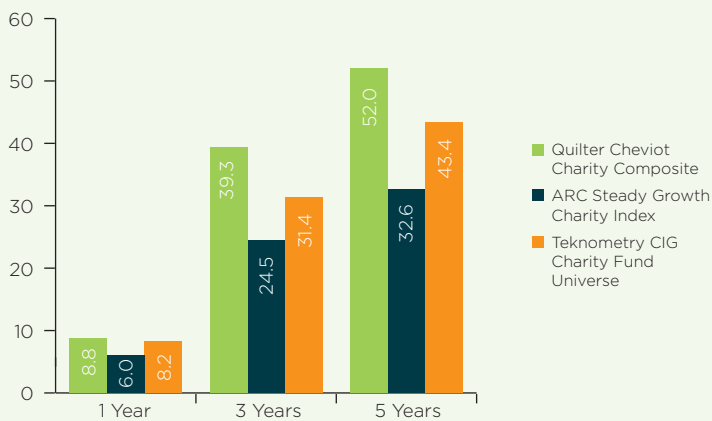


### Competitive charging

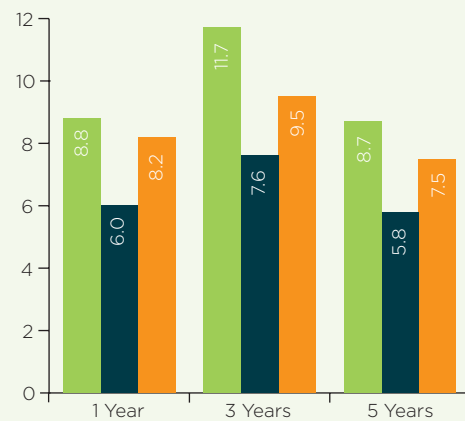
There are no hidden charges. Fees cover everything, from general investment advice to managing the portfolio, to quarterly reporting and meetings, to administration and custody (our nominee service).

### Proven track record

Cumulative % returns to 31/03/2019



Annualised % returns to 31/03/2019



Source: Quilter Cheviot, Figaro, The WM Company, Teknometry. The returns for the Quilter Cheviot Charities Composite are taken from reports compiled by The WM Company for the period 2009 to end Q1 2016. From Q2 2016 the source is Figaro and from Q2 2018 the source is Teknometry. As at 31 March 2019 the Quilter Cheviot Charity Composite was comprised of 51 portfolios with assets of £319m, ARC Steady Growth 2,575 portfolios with £13.9bn assets, and Teknometry 1,335 portfolios with assets of £14.9bn.

### CONTACT US

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**Investors should remember that the value of investments, and the income from them, can go down as well as up and that past performance is no guarantee of future returns. You may not recover what you invest.**

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