

# Opening an account with us

#### **Private Client**

Where Quilter Cheviot selects your Investment Strategy



Thank you for choosing to open an account with us. Please carefully read and complete all the relevant sections, so that we can match the right investment service to your needs.

If you have any questions about this document, please ask your investment manager or financial adviser if you have one for further information and guidance.

If your circumstances change after submitting this form, please let us know so that we can adjust our recommendations or investment decisions as soon as possible. Other clients who have completed this form have found it useful to have these documents to hand; bank statement, NI number, mortgage statement and any information related to investments such as ISA or pension funds.

#### How to complete your form

If you would like this form in a more accessible format, please do let your investment team know.

#### Required sections to complete:

To open your account with us, please choose your investment services on the next page and then complete the following 6 sections:

- 1. About you
- 2. Your finances
- 3. Sharing your account information
- 4. Your investment and income preferences
- 5. Fees and Charges
- 6. Your consent and signature

We've also included a helpful information sheet for you, including the schedule of charges, see page 24-26.

#### **Optional sections:**

Please only complete the additional forms if you would like to open an ISA or transfer in an ISA or investment account:

- To open an ISA please complete Form A on page 27. If there is a second applicant please complete page 28 as well.
- To transfer an existing ISA please complete
   Form A & B on pages 27 and 29. If there is a
   second applicant please complete page 28 and
   30 as well.
- To transfer a general investment account please complete Form C on page 31.



Note: You will find helpful information in these yellow boxes, so please read them carefully.

Optional sections will have a dashed border, so only complete them if they are relevant to you.

#### How to return your completed form

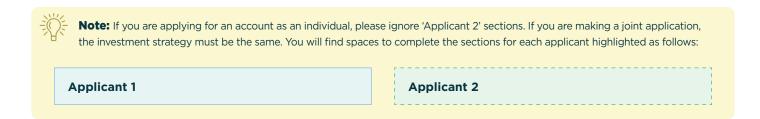
**Email:** Simply scan your completed forms, or attach the PDF, and email them to your investment manager or financial adviser (if you have one).

**Post:** To your investment manager at your local Quilter Cheviot office or financial adviser (if you have one).

# Confirming your investment service

#### **Discretionary Portfolio Service (DPS)**

The Discretionary Portfolio Service (DPS) offers you active management of your investments and has flexibility for you to apply your investment preferences or restrictions. Your investment manager has full authority to manage your investments without prior reference to you. The minimum investment amount for the DPS is £250,000



#### Which of these accounts would you like to open?

Please tick all that apply to you. If you are applying as a pair, please fill out two separate ISA forms.

Applicant 1	Applicant 2
Individual General Investment Account	Individual General Investment Account
Joint General Investment Account	Joint General Investment Account
Individual Savings Account (ISA)	Individual Savings Account (ISA)

#### How to verify your identity

At Quilter Cheviot, we ensure that our process complies with anti-money laundering regulations. This means that we need to verify your identity as well as any potential beneficial owners before we proceed with opening your account.

#### I am a UK resident

We use the information you provide us with in this form to perform electronic identification checks.



#### $(\zeta)$ I am an overseas resident

Please send us certified copies of your identity documents. We've outlined how to do this on Page 26.

#### **Personal details**

Full name (include Title e.g. Mr/Mrs)

Any name(s) you may have previously held or alias previously used

Date of birth (DD/MM/YYYY)

Nationality (include all if you have more than one)

Country of birth

Applicant 1	Applicant 2
/ /	/ /

#### **Contact details**

Permanent residential address (please do not provide a 'care of' or post box)

Preferred correspondence address (only if it is not your residential address)

**Email address** 

**Phone numbers** 

Applicant 1	Applicant 2
Postcode:	Postcode:
rostode.	Postcode.
Postcode:	Postcode:
Mobile:	Mobile:
Home:	Home:

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#### **Self Certification of Tax Residency**

	Applicant 1		Applicant 2			
National Insurance number						
Do you have dual nationality or are not a UK national?	Yes	No	Yes	No		
If you answered 'yes' above, please provide your tax identification number(s) in the country(ies) where you are a tax resident	Country Tax ID no.: Country Tax ID no.:		Country Tax ID no.: Country Tax ID no.:			
Are you domiciled in the UK?	Yes	Ų No ↓	Yes	Ų No		
If you answered 'No' above, please provide us with additional details						
Are you a US citizen, a US resident, the holder of a US passport, Green Card, or US bank account?	Yes*	O No	Yes	○ No		
* Note: If you answered 'Yes' to the (IRS) form W9.	ne previous question, ple	ease ask your investment n	nanager for an Internal R	Revenue Service		
Employment and business	interests					
	Applicant 1		Applicant 2			
Please provide us with your employment details (e.g. job title and employer). If you are no longer employed, please provide your previous occupation. If you have not been employed, let us know.						
Are you retired from all employment (including consultancy?)	Yes	○ No	Yes	○ No		

#### **Employment and business interests**

Are you a director or significant
senior manager of a Public
Limited Company?

If you answered 'Yes' to the previous question, please list which company(ies) and positions

Do you or one of your immediate family members (spouse, spousal equivalent, or dependents) work for an accountancy firm such as Deloitte, EY, KPMG or PwC, that requires you or them to conform to personal independence rules?

If yes, please name the firm you or your immediate family member works for.

Have you (in the UK or abroad) held a prominent public function? (e.g., senior politician, senior government, judicial or military official, senior executive of state owned corporation, important political party official). Or have you ever been connected, directly or indirectly (e.g., by blood, marriage or business/financial link) to such an individual?

If you answered 'Yes' please provide details

Does your employer (if applicable and only available for clients in the DPS) need to receive contract notes?

If you answered 'Yes' please provide details (e.g., reason(s) and contact information of employer)

		,	
Applicant 1  Yes	○ No	Applicant 2  Yes	○ No
→ Yes	○ No	Yes	○ No
<b>○</b> Yes	○ No	→ Yes	○ No
Yes	○ No	Yes	○ No

#### **Investment experience**



**Note:** This section lets us know the level of experience and confidence you have of investment concepts. If you have no experience and this is your first investment please tick no below and move to the financial dependants section on page 8.

# Have you held an investment portfolio in the past?

If **yes**, please select the service and length of time:

Under 5 years

5 to 10 years

Over 10 years

Applicant 1			A	Applicant 2		
Yes No, this is my first investment		1	Yes	No, the	nis is my tment	
Discretionary Service	Advisory Service	Execution Only	1	Discretionary Service	Advisory Service	Execution Only

#### **Investment history**

Which of the following investments do you consider yourself to be familiar with from your previous investment experience?

Please tick all that apply or alternatively tick here if you are not familiar with any of these investments

	Applicant 1	Applicant 2
Government/Corporate bonds		
Quoted equities		
Unit Trusts/Open Ended Investment Companies or SICAV		
Venture Capital/Private Equity		
Structured Products		
Unquoted investments		
Unregulated collective investments		
Unregulated hedge funds		

Do you have any experience using derivatives (including options) warrants, leveraged, or unregulated investment products?

If you answered 'Yes' please give the average value, frequency, period and reason (e.g., hedging or speculation).

Please provide any relevant financial education or qualifications you may have received in the past.

Unregulated hedge funds	
Yes No	Yes No

If you have previous experience of advisory or execution only services, please tell us the average value as well as the frequency and period of your transactions in the following types of investments:

1	Government bonds, corporate bonds, quoted equities, unit trusts OEICs or SICAV funds:
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		Applicant 1	Applicant 2
Size of average trade	N/A		
	Under £1,000		
	£1,000 - £9,999		
	£10,000 - £49,999		
	£50,000 and over		
Frequency of average trade	Weekly		
	Monthly or 12 per year		
	Less than 12 transactions per year		
	No transactions		

2 Venture capital trusts, private equity, structured products, unquoted investments, unregulated investments or unregulated hedge funds:

		Applicant 1	Applicant 2
Size of average trade	N/A		
	Under £1,000		
	£1,000 - £9,999		
	£10,000 - £49,999		
	£50,000 and over		
Frequency of average trade	Weekly		
	Monthly or 12 per year		
	Less than 12 transactions per year		
	No transactions		

#### **Financial dependants**

Please give the details of anyone who is financially dependant on you (e.g., minors or elderly relatives).

For adult dependants only, please also indicate the level of financial support you provide them (e.g. partial or full support and the approximate amount each year):

D.O.B	Level of support	£ pa.
	D.O.B	D.O.B Level of support

Applicant 2 If these are the same as applicant 1, please leave blank.			
Name	D.O.B	Level of support	£ pa.

If you have a financial adviser and you would like us to get the information we ask you for in the next section, 'Financial Background' (pages 9-10), from them, please tick the box on the right and provide us with their full details on page 15.



#### **Financial Background**

In this section, we will ask you about your financial background, income, expenditure, assets and liabilities.

Any information given here is to help us to assess your financial circumstances to allow us to match the investment service that you have selected to your requirements. This information will not be used for marketing purposes. If you have any questions about where to find information, your investment manager is more than happy to help you complete this section.



Note: Expenditure, assets and liabilities values only need to be approximate.

Note: In the jointly held assets boxes do not include assets that are only held in your name.

#### **Assets**

Main residence

Other Property(ies)

Applicant 1		
Personally held assets	Your share of jointly held assets	
£	£	
£	£	

Applicant 2		
Personally held assets	Your share of jointly held assets	
£	£	
£	£	

#### Investments that are not managed by Quilter Cheviot

Investments

Stocks & Shares ISA

Cash ISA

Cash deposit

**Personal Pension Fund** 

Other

Please give details of 'Other' Investments, if applicable.

£	£
£	
£	
£	£
£	£
£	£

£	£
£	
£	
£	£
£	£
£	£

	Applicant 1  Personally held assets	Your share of jointly held assets	Applicant 2  Personally held assets	Your share of jointly held asset:
alue	£	£	£	£
Total Value of all Investments	£	£	£	£
Liabilities				
lortgage	£	£	£	£
lethod of repayment				
epayment date	/	/	/	/
ther liabilities	£	£	£	£
Gross yearly income  mployed and/or self employed acome	£		£	
tate Pension income	£		£	
ther Pension income	£		£	
avings income (incl. expected come from assets transferred to r held by Quilter Cheviot)	£		£	
ther income	£		£	
otal Income	£		£	
you selected 'Other income' for our 'Gross Yearly Income', please ive us details of the source of acome				

#### **Future circumstances**

Do you see any changes to your personal, financial or health circumstances in the future? If you do, please let us know more about these below:

**Personal** (e.g., house purchases, marriage, birth of a child, expenditure on dependants such as school fees)

**Financial** (e.g., inheritance, bonus, significant capital withdrawal)

**Health** (if in poor health please give details):

Applicant 1	Applicant 2

#### **Original Source of Overall Wealth**

We will now ask you about the different sources of your overall wealth. Please tick all that apply and complete the additional information for each option that you have ticked. We might ask for evidence of source(s) of wealth in some cases.



#### Note:

If you select 'Employment', please state the nature of the business. If you own a business in which you work, please provide the name of the business. If you are retired or are currently not working, please let us know what your previous occupation was.

If you select 'Inheritance', 'Gift', or 'Family Trust', please state the full name of the person you inherited from, the settlor, or the donor (as applicable), their relationship to you, and their primary source of wealth. If their wealth was primarily from their occupation, please provide us with what this is or was.

If you select 'Sale of Business', please tell us the details of the sale, the name of the business, its activities and the country of operation.

If you select 'Property' please specify the property income and whether this is within the UK or abroad.

If you select 'Investment or savings', please tell us more about how you acquired and accumulated this wealth.

If you select 'Compensation payment', please provide us with the reason for this compensation and where you received it from.

If you select 'Winnings from betting/lottery', 'Cryptocurrency' or 'Other', please give us as much information about this as you can.

If your source of wealth derives from any activities abroad please state the nature of the activities and in which country(ies).

Applicant 1: Please use the instr	ructions on th	ne previous page to complete this section.
Please tick all the relevant sources of your wealth:		2. Please give additional information for each source of your wealth:
Employment	$\bigcirc$ $\rightarrow$	
Inheritance	$\bigcirc$ $\rightarrow$	
Gift	$\bigcirc$ $\rightarrow$	
Family trust	$\bigcirc$ $\rightarrow$	
Business ownership or sale	$\bigcirc$ $\rightarrow$	
Property	$\bigcirc$ $\rightarrow$	
Investment or savings	$\bigcirc$ $\rightarrow$	
Compensation payment	$\bigcirc$ $\rightarrow$	
Winnings from betting/lottery	$\bigcirc$ $\rightarrow$	
Cryptocurrency	$\bigcirc$ $\rightarrow$	
Other	$\bigcirc$ $\rightarrow$	
Applicant 2: Please use the inst	ructions on th	ne previous page to complete this section.
Applicant 2: Please use the inst  1. Please tick all the relevant sources of your wealth:	ructions on th	ne previous page to complete this section.  2. Please give additional information for each source of your wealth:
1. Please tick all the relevant	ructions on the $\longrightarrow$	
1. Please tick all the relevant sources of your wealth:	ructions on the $\longrightarrow$	
Please tick all the relevant sources of your wealth:  Employment	ructions on the second $\rightarrow$ $\rightarrow$ $\rightarrow$ $\rightarrow$	
Please tick all the relevant sources of your wealth:     Employment     Inheritance	ructions on the second $\rightarrow$ $\rightarrow$ $\rightarrow$ $\rightarrow$ $\rightarrow$	
Please tick all the relevant sources of your wealth:     Employment     Inheritance     Gift	ructions on the second	
1. Please tick all the relevant sources of your wealth:  Employment  Inheritance  Gift  Family trust	ructions on the second	
1. Please tick all the relevant sources of your wealth:  Employment  Inheritance  Gift  Family trust  Business ownership or sale	ructions on the following contractions on the following contractions on the following contraction $\rightarrow$	
1. Please tick all the relevant sources of your wealth:  Employment  Inheritance  Gift  Family trust  Business ownership or sale  Property	ructions on the following contractions on the following contractions on the following contraction $\rightarrow$	
1. Please tick all the relevant sources of your wealth:  Employment  Inheritance  Gift  Family trust  Business ownership or sale  Property  Investment or savings	ructions on the ructions of t	
1. Please tick all the relevant sources of your wealth:  Employment  Inheritance  Gift  Family trust  Business ownership or sale  Property  Investment or savings  Compensation payment	ructions on the following contractions on the following contractions on the following contraction of the following contraction	
1. Please tick all the relevant sources of your wealth:  Employment  Inheritance  Gift  Family trust  Business ownership or sale  Property  Investment or savings  Compensation payment  Winnings from betting/lottery	ructions on the ructions of t	

#### **Funds for investment**

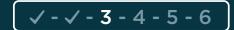


	<b>Note:</b> For Anti-money Laundering purposes we require the source of the funds you intend to invest with us.
making	the amount you would like to invest in the account you are opening with Quilter Cheviot? If you anticipate any changes to this amount that you have not informed us about in the previous 'future circumstances' please inform your investment manager.
£	
for exa	describe the specific activity that generated the funds being invested with Quilter Cheviot. This could be, mple, a property sale or savings from earnings and bonuses. If funds are from earnings, please provide the of the relevant employer(s).
Which (	country and financial institution are the monies/assets being transferred from?

( ) No

Are the funds/assets coming from an account in your own name? ( ) Yes

# 3. Sharing your account information



This section lets us know if you would like us to share information relating to your investments with a spouse, a civil partner, a financial adviser or another professional adviser.

With your Spouse or Civil Partner
Only complete this section if you can agree with one, or both, of these statements:
- Quilter Cheviot can discuss my accounts with my spouse or civil partner, who is also a client of Quilter Cheviot.
<ul> <li>Quilter Cheviot can take instructions in relation to cash or investments from my spouse or civil partner, who is also a client of Quilter Cheviot.</li> </ul>
Name of your spouse or civil partner:
Their Quilter Cheviot account numbers, if known:
Please read and indicate your consent to any of the following:
I consent to: (Please tick in the box to the right).
<ol> <li>Quilter Cheviot discussing my accounts and any matters relating to the management by Quilter Cheviot of such accounts with my spouse/civil partner.</li> </ol>
<ol> <li>Quilter Cheviot granting my spouse/civil partner access (whether online or otherwise) to any and all information relating to my accounts.</li> </ol>
I consent to: (Please tick in the box to the right).
<ol> <li>My spouse/civil partner giving investment (or other) instructions to Quilter Cheviot on my behalf, including instructions relating to the transfer of any cash from my accounts to a bank account in my name and to Quilter Cheviot accepting any such instructions.</li> </ol>
<ol><li>My spouse/civil partner doing all such acts or things generally relating to my accounts as they may reasonably consider appropriate.</li></ol>
3. My spouse/civil partner executing or signing all contracts, receipts, acknowledgements, notices, instruments or other documents necessary or desirable to give the instructions relating to my accounts on my behalf, or the doing of any other act they reasonably consider appropriate in relation to my accounts.

# 3. Sharing your account information

#### With a third party



**Note:** If you agree with any of the following, contact your investment manager for an additional supplement to allow this authority to be granted:

- I have a power of attorney.
- I wish to give third party authority to someone who is not my spouse/civil partner.
- My spouse/civil partner is not a Quilter Cheviot client.

With your financial adviser	
••••••••••••••••••••••••••••••••••••••	
Name of your financial adviser:	
Name of their organisation:	
Address of their organisation:	
	Postcode:
Contact details of their	Tel:
organisation:	Email:
FCA registration number of their organisation	
Would you like to grant this author named above?	rity to your financial adviser and other staff at the organisation
can view your accounts, quarterly be granted to any individual advise	online access to the organisation named above so that your financial adviser investment reports and tax packs via our online portal. Such access may er named above, as well as other staff at their organisation who assist in u (this may include support and administrative staff and/or other regulated
If you agree we can also accept ins	structions from your named financial adviser to make a payment to one of to the HMRC.
· ·	structions from support and administrative staff or other regulated advisers as your named financial adviser to make payments to one of your nominated

# 3. Sharing your account information

# With another professional adviser

Only complete this section if you'd lik adviser; e.g. an accountant or lawyer.	e us to share your account information to a professional, who is not your financial
Name of your professional adviser:	
Name of their organisation (if applicable) or relationship to you:	
Address of their organisation:	
Contact details of their organisation:	Tel: Email:
Which of the following would you like your adviser to receive? (Please tick all that apply)	Investment reports, valuations and transaction reports  Annual tax report



This section will help us understand your investment objective, assess your risk profile, and to understand what you would like us to do with any income that is generated from your portfolio. This will allow us to recommend and implement a suitable long-term investment strategy for you.

It is important that you keep us informed of any changes to your circumstances or objectives, so we can review the strategy as needed.

Your investment objective
Which of these is your main objective? Please tick one.
Grow the capital value of my portfolio (Capital Growth)
Generate income from my portfolio (Income)
Grow the capital value and generate some degree of income from my portfolio (Capital Growth and Income)
Your ability to bear loss
rour ability to bear 1955
<b>Note:</b> It is important that we understand your ability to bear investment losses in the broader context of your overall current financial situation and standard of living, so that we can provide the right investment recommendation for your circumstances.
Which of these most closely matches your circumstances? Please tick one.
I/We have <b>no</b> ability to bear investment losses. Any losses to the value of the portfolio would have an unacceptable impact on my/our overall financial position and standard of living.
I/We have a <b>low</b> ability to bear investment losses. In extreme circumstances, falls in the value of the portfolio of up to 20% would not have a significant impact on my/our overall financial position and standard of living.
I/We have a <b>moderate</b> ability to bear investment losses. In extreme circumstances, falls in the value of the portfolio of up to 35% would not have a significant impact on my/our overall financial position and standard of living.
I/We have a <b>significant</b> ability to bear investment losses. In extreme circumstances, falls in the value of the portfolio

#### Your risk tolerance



**Note:** Your risk tolerance measures your willingness to accept risk in the portfolio. Obtaining an investment return higher than cash deposits will involve taking risk, so please take a look at the risk information we have provided you in Annex 1 of our terms and conditions booklet (or on our website www.quiltercheviot.com) if you would like to know more.

in excess of 35% would not have a significant impact on my/our overall financial position and standard of living.

We would also recommend reading your Quilter Cheviot 'Understanding Your Investment Portfolio' document for further guidance before completing this section. We have also provided a helpful table to guide you on the level of equities that would be involved, and the range of returns that may be experienced, in each of the risk categories.

Which of these risk categories most closely matches; 1) your tolerance to risk, and 2) minimum time period for the investment portfolio we'll manage for you Please tick one of the following: No risk tolerance. I/We have no tolerance for risk and regardless of market circumstances, I/We would not be comfortable with any variation or disruption to capital value or current income. Estimated range of annualised return: 0% Lower risk tolerance. I/We have a lower tolerance for risk and regardless of market circumstances, I/We would only be comfortable with minimal variation or disruption to capital value or current income. Estimated range of Suggested minimum Typical equity weighting Estimated maximum peak-to-trough decline up to: investment period: annualised return: across investment period\*: +8% 25% 1 year vears Lower to Medium risk tolerance. I/We have a lower to medium tolerance for risk, I/We would only be comfortable with modest variation or disruption to capital value or current income. Estimated maximum peak-to-trough Typical equity weighting Estimated range of Suggested minimum up to: annualised return: decline across investment period\*: investment period: +11% 50% 3 years -20% -3% vears Medium risk tolerance. I/We have a medium tolerance for risk and can accept modest variation or disruption to capital value or current income in order to meet my/our longer-term objectives. Typical equity weighting Estimated range of Suggested minimum Estimated maximum peak-to-trough decline up to: annualised return: investment period: across investment period\*: 5 years -35% -6% vears Medium to Higher risk tolerance. I/We have a medium to higher tolerance for risk and can accept considerable variation or disruption to capital value or current income in order to meet my/our longer-term objectives. Typical equity weighting Estimated range of Suggested minimum Estimated maximum peak-to-trough decline up to: annualised return:\* investment period: across investment period\*: +20% 100% 5 years -45% -10% vears Higher risk tolerance. I/We have a higher tolerance for risk and can accept considerable variation or disruption to capital value or current income in order to meet my/our longer-term objectives.

7 vears

Suggested minimum

investment period:

Estimated maximum peak-to-trough decline

vears

across investment period\*:

Greater

than

-45%

Special situations apply

to specialist investment

of riskier assets could be

instructions where the range and concentration

significantly increased

Typical equity weighting

up to:

100%

<sup>\*</sup>Source: Quilter Cheviot. These figures are for illustrative purposes and represent estimated pattern of return for each risk profile. Past performance is not indicative of future performance and actual performance may vary.

Potential risk to your income
Are you intending to withdraw income from this portfolio within the timeframe of your selected risk category?
Yes No
If yes, which of the following most closely matches your circumstances? Please tick one.
Your withdrawals from this portfolio are your <b>primary</b> source of income for essential expenditure.  Your withdrawals from this portfolio will <b>supplement your primary</b> source of income for essential expenditure.
Your withdrawals will provide income for non-essential expenditure.  Any withdrawals are surplus to your regular needs for both essential and non-essential expenditure.
Note: If your expected withdrawals are required to meet living costs we recommend you speak to a financial adviser before opening an account with us as our service may not be appropriate.
Investment restrictions and responsible investment considerations
investment restrictions and responsible investment considerations
Investment restrictions  Do you wish to exclude certain investments and/or asset classes for tax or ethical reasons?  Yes  No
Note: If yes, please contact us for our investment restrictions supplement.
Responsible investment considerations
<b>Note:</b> At Quilter Cheviot, we recognise the importance of integrating environmental, social and governance factors (ESG) into our investment decisions and we are an active owner on your behalf through voting and engagement activity.
We offer clients the ability to screen certain sectors or activities within an account. The nature and extent of this screening will contribute to the determination of your preferences for responsible investment. The implementation of this screening may result in the accounts performance deviating from the comparable (non-constrained) benchmark.
If you would like to discuss this further, please contact us to complete an investment restrictions supplement.
Which of these describe your preferences for responsible investment considerations? Please tick one only.
Aware: (your default if no other choice is made). My aim is to optimise financial returns for my risk level, and I acknowledge that being aware of ESG factors is an input to achieve this.
Engaged: My aim is to invest with a focus on ESG factors in order to achieve my financial goals within the agreed risk level.
Dedicated: My aim is to invest on a sustainable basis where the consideration of ESG factors drives the investment decisions in my portfolio in line with the agreed risk level.

# **Income instructions** Note: We can only set up income payments in sterling. If this section is incomplete, your income will be transferred to capital and reinvested into your portfolio. If you do not want us to transfer your income to your capital account and reinvest into your portfolio please tick one alternative below: Transfer £ to capital to fund or partly fund a fixed Quarterly payment commencing on Transfer £ to capital to fund or partly fund a fixed Monthly payment commencing on Quarterly payments of income received payable on Monthly payments of income received payable on Retain the income in your Quilter Cheviot income account If you have selected to receive income on a monthly or quarterly basis and specified the date above we will send your payment to you once we have received your funds/assets. Note: If you chose a fixed payment, and this exceeds the income generated from the account, the amount of money in the account will be depleted. **Bank or Building Society Details** Note: Bank or building society account details are required even if no income is being withdrawn. Account name (as it is on your statement): Account number: Sort Code: **Building society reference:** Note: You can only make payments or asset transfers from your account to third parties under some circumstances. If you would like to do so, please speak to your investment manager for more information. Normally, cash or asset withdrawals go to another bank or investment account that is in your name. We do permit payments to the HMRC. If one of the banks

If you have more than one bank or building society account, please fill in the details on next page.

listed is for the HMRC for tax payments please include your unique tax payer reference in the account name line.

# **Additional Bank or Building Society details** Account name (as it is on your statement): Account number: Sort Code: **Building society reference:** Account name (as it is on your statement): Account number: Sort Code: **Building society reference:** Account name (as it is on your statement): Sort Code: Account number: **Building society reference:** Account name (as it is on your statement): Account number: Sort Code: **Building society reference:** Account name (as it is on your statement): Account number: Sort Code: **Building society reference:**

# 5. Fees and Charges



In this section we will ask you to confirm your agreement to our fees and charges as well as confirming if you would like us to pay your adviser's charges, if applicable, from your portfolio.

#### **Quilter Cheviot Fees and Charges Consent**

I/We confirm, **by ticking this box**, that I/We are in receipt of the Quilter Cheviot schedule of charges and my/our investment proposal or investment schedule, setting out the applicable initial and annual management charges, and I/We agree to such charges.

1	СО	ns	en
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#### **Adviser Charges Consent**

Only complete this section if you have a financial adviser and you would like to use this account to pay for their charges.

If not, please skip to the next section called 'Your consent and signature' on page 23.

Adviser name

Annual servicing charge

OR

of the total assets under management with Quilter Cheviot on a continuing basis.

Is VAT applicable to the

ongoing annual servicing charge? It is your adviser's responsibility to determine this.

Initial Charge

OR

of all new funds invested into your portfolio.

Is VAT applicable to the initial Charge? It is your adviser's

If you answered a percentage payment above, how long would you like for this

For the initial investment only For 12 months from the date of

For 12 months from the date of this instruction

Until cancelled in writing (this option will be applied if you choose to

not make a selection)

#### **Vision Investment Portal Fee**

responsibility to determine this.

instruction to remain in place?

In respect of due diligence on the discretionary fund management marketplace and on investment portal provision the following additional charge will apply and be paid to Vision Investment Portal:

For Discretionary Portfolio Service clients 0.3% plus VAT on the first £1million, 0.2% plus VAT thereafter.

# 6. Your consent and signature



Please take your time and carefully read, sign and date this page to agree to:

<b>/</b>	confirm that you agree to this application form, our Terms and Conditions, risk disclosures, investment proposal,
	cost and charges information on the Quilter Cheviot website and schedule of charges and (if you have a Quilter
	Cheviot ISA) our ISA Terms and Conditions (Agreement);

- ✓ confirm receipt of the Quilter Cheviot 'Understanding Your Investment Portfolio' document;
- confirm that, if applicable, you instruct Quilter Cheviot to facilitate the payment of adviser charges to your named adviser as set out in Part 5 of this application form;
- ✓ give your consent to our order execution policy and list of execution venues, and to Quilter Cheviot (or an affiliate) effecting transactions on your behalf outside a regulated market, multilateral trading facility or organised trading facility; and
- give your consent to us sending notices (such as changing our Terms and Conditions) electronically, such as by attaching a document to an email or linking to our website.



**Note:** Assets that we hold on your behalf will, as standard practice, be held on an omnibus basis in our nominee name. This means that your investments will be pooled with others that belong to our other clients. Ownership of each client's investments is always immediately and separately identifiable in our books and records.

As an alternative, we can hold some assets individually on a segregated basis. This means that your assets will be held in our nominee name but will be separate from other clients' assets. If you would like an individual segregated account, there may be additional annual administration charges. This service is only available on request. Please speak to your investment manager if you would like further information.

Applicant 1		Applicant 2		
Signature				
Date	/ /		/ /	
Print name		1 1 1 1 1		

#### Thank you for completing your Account Application form

Optional sections: Would you like to open or transfer an ISA account or general investment account? Please complete one of the additional forms A, B or C.

Once completed, please return your form(s) via:

**Email:** Simply scan your completed forms, or attach the PDF, and email them to your investment manager or financial adviser (if you have one).

**Post:** To your investment manager at your local Quilter Cheviot office or to your financial adviser (if you have one).

# **Helpful information**

#### Our reporting services

Once your account is opened, we will regularly provide you with a comprehensive investment report which includes a valuation, performance summary, transaction schedule, capital and income statements.

You can instantly access your report via your online portal by choosing to go paperless and receive all reporting electronically. Simply provide your email and mobile telephone number, and we will provide you with details on how to register.

If your investments are subject to UK or Irish income or capital gains taxes, we'll also provide an annual tax summary. Please note that this tax information does not constitute tax advice and you should seek independent tax advice.

#### Our schedule of charges

#### **Core Charges:**

#### 1. Annual Management Charge

We calculate our annual management charge based on the value of your portfolio (including cash and ISAs where applicable) at the end of each month and average it over our charging period. This management charge is paid directly from your Quilter Cheviot account to us quarterly in arrears at the end of March, June, September and December and it can be subject to VAT.

The Investment Proposal or Schedule that you should have already received from your investment manager describes the relevant annual management charges in the 'Our pricing structure' section. You can confirm your agreement to these in the 'Your signature and declarations' section 6 of this application pack under your consent and signature.

#### 2. Initial Charge

For investments into our AIM service we charge an initial of 1% (plus VAT) with a £5,000 maximum based on the value of your portfolio when the account is opened.

#### For Advice and Dealing & Execution Only Accounts: (the following charges apply)

#### **Dealing Commission**

This will be calculated based on transaction values meaning the more you invest with us, the better rates you can unlock. The minimum charge is £50.

#### **Custody Charge**

£45 per UK or overseas asset. This is offsettable against commission at the end of November. This charge is not applied to estates in administration.

#### **Dealing Charge**

Contract charge of £40 per transaction.



## **Helpful information**

#### Other charges:

#### **CHAPS or SWIFT**

£20 for a same day transfer of cash

#### **Currency Conversion**

Our exchange rate used on currency conversions includes Quilter Cheviot's own charge of 0.75% that is applied to the currency exchange rate at the time the trade is done, after we adjust for the foreign exchange brokerage charge of 0.07% applied by our broker on our currency trades with them.

**Legal Entity Identifier (LEI) Charge** (only required for trusts, corporate entities, charities and some pension funds) £70 + VAT. Annual renewals are £60 + VAT and will be carried out only on request.

#### **Indemnity Charge** (for share certificate replacement)

Any charges received from external third parties will be charged to your portfolio.

#### **Probate Valuation Charge**

0.10% of the value of assets with minimum charge of £75 + VAT maximum of £500 + VAT.

#### Stamp Duty and PTM Levy

Stamp duty is a tax paid on UK and Irish paper and electronic share transfers. The PTM levy is a UK and Irish Tax which is payable on trades in securities. Additional Details can be found on our website (www.quiltercheviot.com)

#### Third Party Brokerage Rates (with applicable minimum charges in brackets)

0.04% - USA (USD9)

0.05% - Canada (CAD10)

0.05% - Eurozone ex Ireland and Greece (up to EUR20 depending on the country)

Third-party brokerage charges are calculated by applying the above rates to the value of the transaction. Minimum charges will apply if the value of the transaction does not meet the minimum amount that is set by our broker. These are charged in the relevant local currency.

The details above are for the international markets where we carry out transactions the most often. Full details of the additional countries that we trade in less frequently including their rates and minimum charges can be found on our website (www.quiltercheviot.com).

#### Transfer Out In-Specie

Charged when transferring investments to another custodian as they are (not transferred to cash)

- £50 per holding of overseas assets
- £15 per holding of UK assets

#### Additional information about investing with us

#### **Adviser Charges**

If you have an Adviser, they may apply a charge on top of the fees charged by Quilter Cheviot. You can provide us with your Adviser's initial and ongoing charge in the 'Your Fees and Charges' section of this application pack under 'Adviser Charges'. Any charges you pay to your adviser from your portfolio will appear in your valuation.

# **Helpful information**

#### How to certify your identity documents

If you are an overseas resident or have an incomplete identification check, your evidence of identity must be confirmed by either an FCA-authorised person or a member of a professional organisation recognised by the Money Laundering Regulations 2007.

#### The following are the authorised individuals who can certify your documents:

- UK/Overseas Solicitor
- Notary Public
- Commissioner for Oaths
- UK Barrister (not a Judge)
- UK Licensed Conveyancer
- UK Legal Executive
- UK/Overseas Chartered Accountant
- Bank Manager
- · Authorised financial adviser
- · Authorised mortgage broker
- Embassy, Consulate or High Commission of the Country of issue for non-UK nationals
- Quilter Cheviot Staff (in the ordinary course of business)



**Note:** If your identity documents are not certified by someone who fits the approved list above, we cannot accept them. To open your account with us you will need to re-submit documentation that is certified to our requirements.

In addition, we need to be able to read documents that have been photocopied. If we cannot, we will ask you to re-submit a legible version.

#### How to send us your identity documents

#### All documents must be certified as follows:

"I hereby certify this is a true copy of the original as seen by me (name) on (date) [and that it bears a true likeness of the person described therein]."

Please add the words in the square brackets [] where the document includes a photograph of the individual.

The person who provides the certification must be named and able to be contacted about the document if it is necessary. Therefore, a certification in the name of a firm is not acceptable. The person who certifies your document must be currently employed in the approved position. For us to accept your identity documents, the following information about the certifier needs to be clear on the certification:

- Their name
- Their title
- Their occupation

- The date of certification
- · Their contact details



**Note:** We need the original signature of the person certifying any photocopied documents. We cannot accept electronic signatures or photocopies of certified copy documents.

#### **Data Protection**

The personal information you provide will enable us to provide our services to you. The personal data you provide will be used and stored in accordance with the Data Protection Act 2018 and the UK General Data Protection Regulation (UK GDPR).

For further information on how we use your personal data and your rights in relation to your personal data, please see our Privacy Notice which can be accessed on our website at: <a href="https://www.quiltercheviot.com/important-information/privacy-notice/quilter-cheviot-privacy-notice/">www.quiltercheviot.com/important-information/privacy-notice/</a> or provided on request.

Should you have any enquiries relating to the personal data that we may hold about you, how your personal data is processed, or how to exercise your rights you can contact our Data Protection team, at <a href="mailto:privacy@quiltercheviot.com">privacy@quiltercheviot.com</a>.

# Form A - Flexible Stocks & Shares ISA Application Form

#### **Applicant 1**

Please complete and sign this form to **open a Flexible Stocks & Shares ISA**. Please also complete Form B (Page 29) if you want to transfer an ISA.

Applicant 1	Income preferences
Full name (including title)	Please select what would you like to do with the income generated from your ISA:
Permanent residential address (we are unable to accept a 'care of' or post box)	I would like the income to be paid into my bank account
	I would like the income to be re-invested in my ISA
	Declaration and authorisation
	Please complete, sign and date below to:
National Insurance number	Acknowledge that you have received, and agree to our Terms and Conditions, risk disclosures, Schedule of Charges, and our ISA Terms and Conditions.
You must provide a National Insurance number to apply for an ISA unless you are not eligible for one. You can check if you are eligible and apply online at www.gov.uk/apply-	Give your consent to our order execution policy and list of execution venues, and to Quilter Cheviot (or an affiliate) carrying out transactions on your behalf outside a regulated market, multilateral trading facility or organised trading facility.
national-insurance-number	Confirm that you are in agreement to the following declarations and give us the necessary authorities to manage your ISA.
Date of birth (DD / MM/ YYYY)	I declare that:
	<ol> <li>All subscriptions made, and any future subscription that will be made, belong to me.</li> </ol>
	2. I am 18 years of age or over.
Subscription details	<ol><li>I have not subscribed and will not subscribe more than the overall subscription limit in total to any combination of permitted ISAs in the same tax year.</li></ol>
I would like to apply for a stocks and shares ISA for the tax year and every following year after that until I give notice that I would like to stop or change.	4. I am a resident in the United Kingdom for tax purposes. If I am not a resident, I either perform duties which, by virtue of Section 28 of Income Tax (Earnings & Pensions) Act 2003 (Crown employees serving overseas), are treated as being performed in the United Kingdom, or I am married to, or in a civil partnership with, a person who performs such duties. I will inform Quilter Cheviot if I cease to be so resident or to perform such duties or be married to, or in a civil partnership with, a person who performs such duties.
Please transfer the maximum allowed subscription into my	I authorise Quilter Cheviot:
Quilter Cheviot Stocks and Shares ISA. This will be the full ISA subscription limit available per tax year, unless I notify	<ol> <li>To hold my cash subscription, ISA investments, interests, dividends and any other rights of proceeds relating to those investments and any other cash.</li> </ol>
you that I have subscribed to (or intend to subscribe to) another type of ISA elsewhere, or I wish to subscribe to a	2. To make any tax relief claims relating to my ISA investments on my behalf
smaller amount outlined below.	3. On my written request to transfer or pay to me (depending on what I have authorised) ISA investments, interest, dividends, rights or other proceeds relating to these investments or any cash. I understand that tax rates and reliefs which are applicable at the time of this application may be subject to change and therefore the expected benefits from the Stocks and Shares ISA may vary depending on my individual circumstances.
Please tell us how you would like to pay for your subscription:	Shales ISA may vary depending on my individual circumstances.
I would like to pay for the subscription <b>using funds</b>	Applicant 1 Signature
in my Quilter Cheviot account	
I would like to pay for the subscription <b>by</b>	
electronic transfer	Date
N/A	
Note: If you would like to transfer an Additional Permitted Subscription, please ask your investment manager for the relevant forms.	Print name

# Form A - Flexible Stocks & Shares ISA Application Form

### Applicant 2

Please complete and sign this form to **open a Flexible Stocks & Shares ISA**. Please also complete Form B (Page 30) if you want to transfer an ISA.

Applicant 2	Income preferences
Full name (including title)	meeme preferences
	Please select what would you like to do with the income generated from your ISA:
Permanent residential address (we are unable to accept a 'care of' or post box)	I would like the income to be paid into my bank account
	I would like the income to be re-invested in my ISA
	Declaration and authorisation
	Please complete, sign and date below to:
National Insurance number	Acknowledge that you have received, and agree to our Terms and Conditions, risk disclosures, Schedule of Charges, and our ISA Terms and Conditions.
You must provide a National Insurance number to apply for an ISA unless you are not eligible for one. You can check if you are eligible and apply online at www.gov.uk/apply-	Give your consent to our order execution policy and list of execution venues, and to Quilter Cheviot (or an affiliate) carrying out transactions on your behalf outside a regulated market, multilateral trading facility or organised trading facility.
national-insurance-number	Confirm that you are in agreement to the following declarations and give us the necessary authorities to manage your ISA.
Date of birth (DD / MM/ YYYY)	I declare that:
	<ol> <li>All subscriptions made, and any future subscription that will be made, belong to me.</li> </ol>
	2. I am 18 years of age or over.
Subscription details	<ol><li>I have not subscribed and will not subscribe more than the overall subscription limit in total to any combination of permitted ISAs in the same tax year.</li></ol>
I would like to apply for a stocks and shares ISA for the tax year and every following year after that until I give notice that I would like to stop or change.	4. I am a resident in the United Kingdom for tax purposes. If I am not a resident, I either perform duties which, by virtue of Section 28 of Income Tax (Earnings & Pensions) Act 2003 (Crown employees serving overseas), are treated as being performed in the United Kingdom, or I am married to, or in a civil partnership with, a person who performs such duties. I will inform Quilter Cheviot if I cease to be so resident or to perform such duties or be married to, or in a civil partnership with, a person who performs such duties.
Please transfer the maximum allowed subscription into my	I authorise Quilter Cheviot:
Quilter Cheviot Stocks and Shares ISA. This will be the full ISA subscription limit available per tax year, unless I notify	<ol> <li>To hold my cash subscription, ISA investments, interests, dividends and any other rights of proceeds relating to those investments and any other cash.</li> </ol>
you that I have subscribed to (or intend to subscribe to) another type of ISA elsewhere, or I wish to subscribe to a	2. To make any tax relief claims relating to my ISA investments on my behalf
smaller amount outlined below.	<ol><li>On my written request to transfer or pay to me (depending on what I have authorised) ISA investments, interest, dividends, rights or other proceeds relating to these investments or any cash. I understand that tax rates and</li></ol>
£	reliefs which are applicable at the time of this application may be subject to change and therefore the expected benefits from the Stocks and Shares ISA may vary depending on my individual circumstances.
Please tell us how you would like to pay for your subscription:	
I would like to pay for the subscription <b>using funds</b>	Applicant 2 Signature
in my Quilter Cheviot account	Applicant 2 Signature
I would like to pay for the subscription <b>by</b>	
electronic transfer	Date
Note: If you would like to transfer an Additional	Print name

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manager for the relevant forms.

## Form B - Transfer an existing ISA

#### **Applicant 1**

Please complete and sign this form to **transfer an existing ISA**.

A separate transfer instruction is needed for each ISA you would like to transfer. If you would like to transfer more than one ISA, you have two options:

- 1. Ask your investment manager for additional forms, or
- 2. Print as many copies of this page as you need

# Applicant 1 Full name (including title) Permanent residential address (we are unable to accept a 'care of' or post box) National Insurance number If you do not have a National Insurance Number, please tick the box to the right. Date of birth (DD / MM/ YYYY)

#### Instructions to current ISA Manager

I would like to transfer my current ISA to a Quilter Cheviot Flexible Stocks and Shares ISA and authorise you to provide Quilter Cheviot with all relevant information requested by them and/or as required under the HMRC ISA regulations.

#### **Details of ISA to be transferred to Quilter Cheviot**

Firm name			
Account number/refere	nce		
Type of ISA			
Stocks and shares	Cash	Other	

# Before you transfer a Cash ISA to a Stocks and Shares ISA, please consider the following:

Cash ISAs offer little or no risk to the capital subscribed to it. Value of investments in a Stocks and Shares ISA and any income that is generated can fall as well as rise. This means that there is the possibility that you do not get back the original amount that you invested.

Please choose whether you would like to make a full or partial transfer of your ISA:

I would like to transfer my entire ISA. The approximate value is:	
I would like to make a partial transfer of my ISA. The approximate value is:	
£	
Please choose one of the following:  Please transfer my holdings in specie (unless yo terms do not allow this, in which case please set the holdings and transfer the proceeds) together with any cash balances.  Please sell the holdings and transfer the total cas balance.	ll er
For Cash ISAs only  Early Closure Waiver (select this if you agree to pay any potential charges to your current provide to closing your account early).	

#### I hereby request and authorise Quilter Cheviot:

To transfer my existing ISA managed by you (as described on the previous page) to Quilter Cheviot Limited and request that you provide them with all relevant information requested by them, and/or as is required under the HMRC ISA regulations.

Applicant 1 S	ignature		
Date			
Print name			



**Note:** If you do not currently have an ISA with us, you will also need to complete an ISA application form, even if you are not making a new ISA subscription in the current tax year. You can find the relevant form, 'Form A - open a Flexible Stocks and Shares ISA'. Please ask your investment manager if you do not currently have the form.

# Form B - Transfer an existing ISA

#### **Applicant 2**

Please complete and sign this form to **transfer an** existing ISA.

A separate transfer instruction is needed for each ISA you would like to transfer. If you would like to transfer more than one ISA, you have two options:

- 1. Ask your investment manager for additional forms, or
- 2. Print as many copies of this page as you need

# Applicant 2 Full name (including title) Permanent residential address (we are unable to accept a 'care of' or post box) National Insurance number If you do not have a National Insurance Number, please tick the box to the right. Date of birth (DD / MM/ YYYY)

#### Instructions to current ISA Manager

I would like to transfer my current ISA to a Quilter Cheviot Flexible Stocks and Shares ISA and authorise you to provide Quilter Cheviot with all relevant information requested by them and/or as required under the HMRC ISA regulations.

# Details of ISA to be transferred to **Quilter Cheviot**

Firm name
A
Account number/reference
Type of ISA
Stocks and shares Cash Other

# Before you transfer a Cash ISA to a Stocks and Shares ISA, please consider the following:

Cash ISAs offer little or no risk to the capital subscribed to it. Value of investments in a Stocks and Shares ISA and any income that is generated can fall as well as rise. This means that there is the possibility that you do not get back the original amount that you invested.

Please choose whether you would like to make a full or partial transfer of your ISA:

I would like to transfer my entire ISA. The approximate value is:
I would like to make a partial transfer of my ISA. The approximate value is:
£
Please choose one of the following:  Please transfer my holdings in specie (unless your terms do not allow this, in which case please sell the holdings and transfer the proceeds) together with any cash balances.  Please sell the holdings and transfer the total cash balance.
For Cash ISAs only  Early Closure Waiver (select this if you agree to pay any potential charges to your current provider due to closing your account early).

#### I hereby request and authorise Quilter Cheviot:

To transfer my existing ISA managed by you (as described on the previous page) to Quilter Cheviot Limited and request that you provide them with all relevant information requested by them, and/or as is required under the HMRC ISA regulations.

Applicant 2 Signature
Date
Print name



**Note:** If you do not currently have an ISA with us, you will also need to complete an ISA application form, even if you are not making a new ISA subscription in the current tax year. You can find the relevant form, 'Form A - open a Flexible Stocks and Shares ISA'. Please ask your investment manager if you do not currently have the form.

# Form C - Transfer a General Investment Account

Please complete and sign this form to transfer an existing investment account that is not an ISA to your account with Quilter Cheviot. When you have submitted this form to us, we will send it to your current account provider so that they can begin the process of transferring it.

A separate transfer instruction is needed for each account you would like to transfer. If you'd like to transfer more than one account, you have two options:

- 1. Ask your investment manager for additional forms, or
- 2. Print as many copies of this page as you need

#### Authorisation for the account manager to provide information:

#### Authorisation for the account manager to provide information:

I/We wish to transfer my/our non ISA account to Quilter Cheviot. I/We authorise you to provide Quilter Cheviot with all relevant information requested by them as listed below.

Details of the account to be transferred						
Account number/reference						
Account name						
Company name of transferring Account Manager						
Contact name						
Company address						
Personal details						
	First-named client on account	Second-named client on account				
Full name (including Title)						
Permanent residential address (please do not provide a 'care of' or post box)						
National Insurance number						
Date of birth (DD/MM/YYYY)	/ /	/ /				

#### You have two options to transfer your account, please select one:

#### I/We request and authorise you:

To accept instructions from Quilter Cheviot with regard to the in-specie transfer of securities and/or sale of securities that you hold in my/our name(s) in the account detailed on the previous page.

Full transfer  If you would like to transfer the full contents of the account to your account at Quilter Cheviot, please select this option.		Partial transfer  If you would like to transfer some of the contents of the account but not all, please select this option and specify how much you would like to transfer.	
The account held in my/o closed with immediate ef Quilter Cheviot:		Please arrange for Quilter Cheviot:	r a partial transfer of securities/cash to
The approximate value is:		The approximate value is:	
In specie	ransfer should be in specie or cash:  please indicate split	Please indicate below In specie Cash Both	w if the transfer should be in specie or cash:  If both, please indicate split
First client		Second client	
Signature		Signature	
Date	/ /	Date	/ /
Print name		Print name	
Quilter Cheviot investmen	t manager and team contact detail	s:	
Investment Manager name Telephone		Administrator / Assistant name Telephone	
Email		Email	
Office address			
	ent to Quilter Cheviot once all closing should be sent to the following bank	If you are the applicar Upon receipt of this to information to Quilter	t investment manager at, please ignore this box. ransfer request, kindly forward the following Cheviot using the contact details above:
Bank of Scotland			ing SEDOL and book costs
Sort Code:	12-27-80	CGT Cost Histor     Details of dispose	y sals made in the current tax year
Account Number:	06000101	Cash Statement:	
Account Name:	Quilter Cheviot Client Account	Other information	
Reference:			cument for my/our transfer instructions.
	ative currency, please contact the ed above for further information.		

#### **QUILTER CHEVIOT**

Senator House, 85 Queen Victoria Street London EC4V 4AB

t: +44 (0)20 7150 4000 w: quiltercheviot.com Quilter Cheviot and Quilter Cheviot Investment Management are trading names of Quilter Cheviot Limited. Quilter Cheviot Limited is registered in England with number 01923571, registered office at Senator House, 85 Queen Victoria Street, London, EC4V 4AB. Quilter Cheviot Limited is a member of the London Stock Exchange and authorised and regulated by the UK Financial Conduct Authority and as an approved Financial Services Provider by the Financial Sector Conduct Authority in South Africa.