

Managed Portfolio Service

A service designed with you in mind



SPECIALISTS IN INVESTMENT MANAGEMENT

Introducing you to Quilter Cheviot

We are leaders in investment management

For over 250 years we have been helping our clients find the right investment solution for their individual situation.

As one of the largest discretionary investment management firms in the UK, we are now trusted by over 36,000 clients to manage £27.0 billion of assets under management as at 31 December 2023.

Our award-winning MPS

Our Managed Portfolio Service (MPS) is designed to provide you with a straightforward, cost-effective way to benefit from our investment experience, so that you and your family can make the most of your investments for generations to come.



A warm welcome from our Managed Portfolio Service team

Left to right:

Simon Doherty,
Head of Managed
Portfolio Service;
Antony Webb,
Deputy Head of
Managed Portfolio
Service

“Whether you’re looking to grow or preserve your wealth, plan for retirement or take care of your loved ones’ future, we have designed our Managed Portfolio Service with you in mind.”

Simon Doherty, Head of Managed Portfolio Service

How can we help you?

A unique strategic investment approach

Page 4

We offer seven actively managed, multi-asset strategies constructed using our unique 'Building Blocks' approach.

This pioneering approach offers our clients exposure to a greater range of investment opportunities and asset classes than is possible within a 'traditional' MPS.



Investment decisions based on industry-leading research

Page 6

Decisions around the investments held in each strategy are made based on expert recommendations.

You will have access to insights provided by our leading equity and fund research teams. Each analyst is experienced in delivering exceptional results.

Exceptional service

Page 8

We've designed our business with you in mind. We're dedicated to getting to know you, so that we can ensure you're getting the best from investing with us.



Our unique strategic approach

Our Building Blocks

The seven MPS strategies are constructed using 'Building Blocks' - a range of funds designed and actively managed by Quilter Cheviot exclusively for use within our MPS.

Each Building Block is designed to provide specific geographic or asset class exposure, and invests in a combination of direct equities, bonds or external fund holdings.

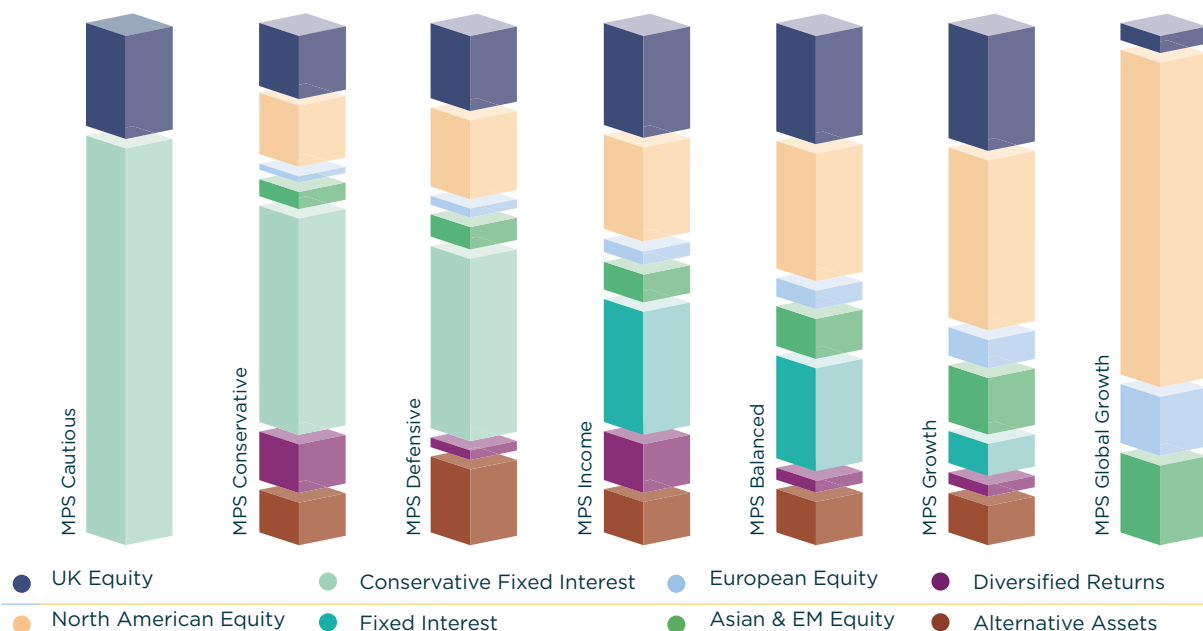
Working in partnership with our experienced research colleagues, the MPS team carefully select those investments which form the eight individual Building Blocks.

The Building Blocks are then used to build a range of MPS strategies with differing investment objectives and risk characteristics.

How our Building Blocks form our MPS Strategies

The 7 MPS Strategies

For Illustrative purposes only



This innovative structure ensures a best-in-class investment management solution that is both nimble in nature and active in its approach.

How does our approach benefit you?

The Building Blocks approach allows us to have greater control when crafting our portfolios which means you can enjoy:



A well-diversified portfolio

The flexibility of the Building Blocks structure provides you with access to a greater range of investment opportunities and asset classes than is possible with a 'traditional' MPS approach.



More value for your investments

Investing in direct equities and bonds significantly reduces the cost of investing for you, compared to a fund-only MPS.



Efficient investment implementation

Our Building Blocks approach allows us to be more agile than traditional MPS solutions, with investment changes implemented without the need for wholesale strategy rebalancing.

Finding the best investment opportunities

Our experienced MPS team are responsible for running the strategies and managing the underlying Building Blocks, ensuring full control of the portfolio construction process.

Each MPS strategy is carefully crafted, drawing on the insights from our expert teams of equity and fund research analysts to shape the exposures.

Our Equity Research Team

Our team of equity analysts sits at the heart of our investment process. The team has established an excellent performance track record across the equity markets they cover.

The team's expertise span a range of global sectors including: Energy, Materials, Industrials, Consumer Discretionary, Consumer Staples, Health Care, Financials, Information Technology, Communication Services, Utilities and Real Estate.

Our Fund Research Team

Our award-winning team of fund analysts provide invaluable insight on collective investments for our MPS team.

From more than 40,000+ funds they actively monitor more than 320. These include open-ended funds, investment companies, exchange-traded funds (ETFs) and index-tracking investments.



Find out more

If you would like to receive the latest insights from our research analysts and regular updates from the MPS team, visit:

www.quiltercheviot.com/subscribe





Our initial research universe

Global Equities 1,600+

Collective Funds 40,000+

Fixed Interest 30,000+

Meeting Management

Face to Face Meetings

Sovereign Bonds

Industry Analysis

Fund Structure

Investment Grade Bonds

Company Analysis

Risk Controls

Credit Rating

Structural Themes

Performance Analysis

Interest Rate Outlook

Our hand-picked watchlist

Global Equities 350+

Collective Funds 320+

Fixed Interest 150+

Our Building Block Funds



UK Equity



North
American
Equity



European
Equity



Asian & EM
Equity



Conservative
Fixed Interest



Fixed Interest



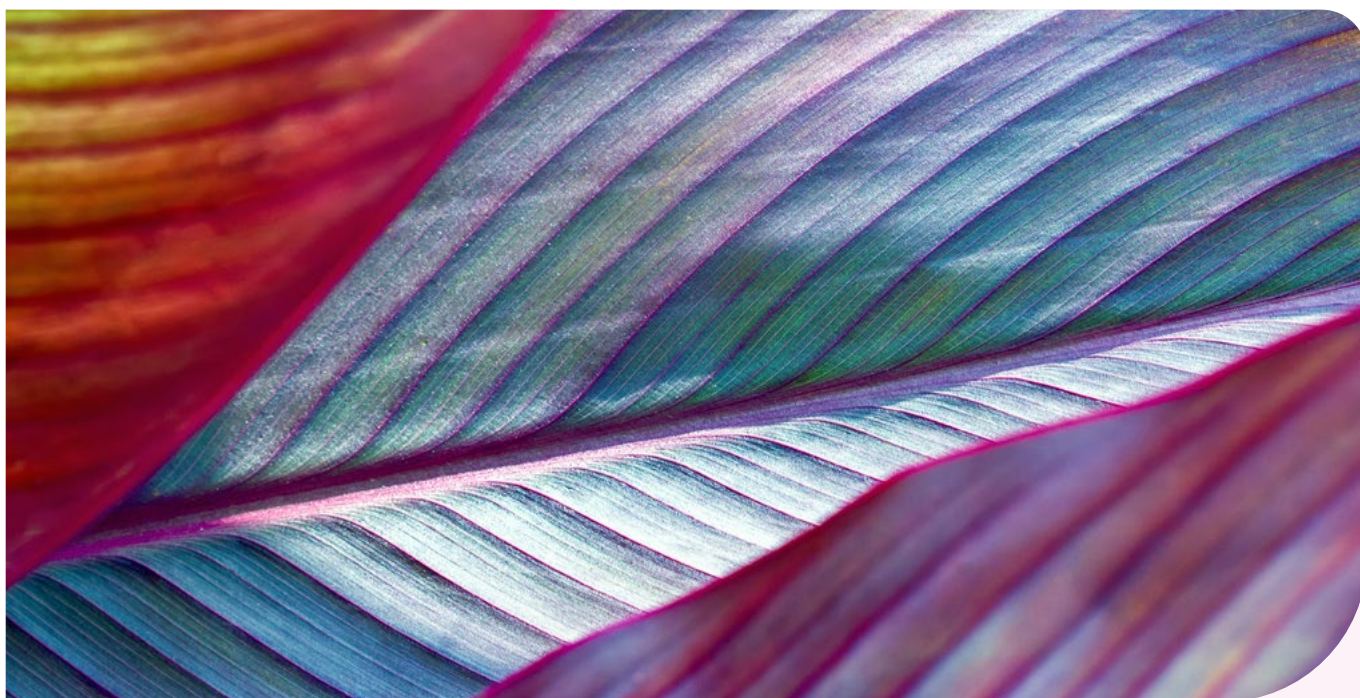
Diversified
Returns



Alternative
Assets

Our responsible investing philosophy

At Quilter Cheviot our responsible investment approach includes:



1

Acting as stewards of your assets through our voting and engagement activity (active ownership)

2

Consideration of environmental, social and governance factors within the investment process and constructing your portfolios (ESG integration)

3

Incorporating positive and negative screening based on specific factors and client requirements (ESG screening)

We recognise the importance of integrating environmental, social and governance (ESG) factors into investment decisions, and we are an active owner on your behalf through our voting and engagement activity.

As part of the suitability process, we ask clients about their responsible investment preferences. We have identified three client preference categories: Aware, Focused and Dedicated. Your investment manager will discuss these with you to better understand your requirements.

As a discretionary fund manager we are able to take a more targeted approach for clients who would like their portfolios to reflect their specific interests or preferences.



A service that gives you added value

At Quilter Cheviot, we go above and beyond to deliver the best experience for our clients. That's why with our Managed Portfolio Service, we're proud to offer you:



Seamless access to your investments - Our online platform works around you. So wherever you are, you will have access to your investments right at your fingertips.



Exceptional on-going support - Throughout your investing journey we will support you with advice and helpful updates so you're always informed about your investments.



Easy-to-read reports - Stay up-to-date with your portfolio performance through our regular, easy-to-read reporting, commentaries and video updates from the MPS team.

Let's start our journey together

The Quilter Cheviot Managed Portfolio Service team has a 20-year track record of delivering successful investment outcomes.

Find out more about the service from meeting our expert team, how they'll work with you, to understanding which of our strategies is right for you.



Our Offices

- 1 Belfast
- 2 Birmingham
- 3 Bristol
- 4 Dublin
- 5 Edinburgh
- 6 Glasgow
- 7 Jersey
- 8 Leeds
- 9 Leicester
- 10 Liverpool
- 11 London
- 12 Manchester
- 13 Salisbury



Speak to our helpful team today

Our expert team are here to help you.

Contact us today to find out how we can support you and your clients.

quiltercheviot.com

Tel. +44 (0)20 7150 4000

Email. enquiries@quiltercheviot.com



SPECIALISTS IN INVESTMENT MANAGEMENT

Investors should remember that the value of investments, and the income from them, can go down as well as up and that past performance is no guarantee of future returns. You may not recover what you invest. This document is directed at and is intended to be viewed by investment professionals only; it should not be disseminated to or relied upon by any other person.